



# LA QUERCYNOISE

Customer testimonial

**LA QUERCYNOISE, union of the cooperatives that process foie gras duck, has chosen INFOLOGIC, for 12 years now. Being a recent COPILOTE user, the INFOLOGIC new generation ERP, the partnership between the two companies evolved in time. A choice and loyalty explained by Jean-Luc FOURAIGNAN, the Manager of LA QUERCYNOISE.**

## A progressive solution with business teams

Foie gras duck industry specialist  
Raw/processed prod. manufacturer  
60 M Eur Turnover - 265 employees  
2 M ducks/year

COPILOTE is a complete business ERP. Due to its functional panel, it allows to equip the entire company. The advantage is to be able to make evolve the solution according to the evolution of the needs. The icing on the cake, assistance from business teams.

### A progressive solution

« What we appreciate at INFOLOGIC, it's the power to make evolve the solution according to our needs», explains Jean-Luc FOURAIGNAN. He continues : «we have switched from a slaughtering and cutting system to a more complex system, including all the dry and cool shippings part, up to the transformation. The COPILOTE solution is adapted to our industrial and commercial evolutions, with transfer logics to the accounting systems transferred by the head office of the group which allow to a both a horizontal and vertical functioning. ».

### Business teams

« We work on a specific and confidential business. The foie gras, compared to the poultry and pork sectors, is a small sector, with many features. From our experience, COPILOTE is an ERP that can have a general range and also answer precisely to the needs of a specific sector.», appreciates Jean-Luc FOURAIGNAN. He continues : « teams trained to work on food supply chain projects and also in the foie gras sector, assist us at each step. They understand our business and our expectations. ».

## A slow migration

Being an INFOLOGIC customer for several years, LA QUERCYNOISE was equipped at the beginning with the old INFOLOGIC ERP. The COPILOTE migration was a decisive step for the company. Jean-Luc FOURAIGNAN recalls this experience. « We have quickly understood our interest in using COPILOTE, more complete and ergonomic than the previous version. The migration was done in a progressive way, by module. We have chosen to process first the logistics, the order preparation and the stock management than to integrate the commercial management, to finish with the production management. Due to COPILOTE, you can manage the complete chain of physical flows with associated information flows. This allows you to permanently access the information, reliability and undeniable security. ».

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- Improved performances due to a solution taking into account the business features
- Improved productivity due to the easier broadcasting of the information within the company and in real time
- Improved efficiency due to the process computerization

business <sup>technology</sup>  
reactivity <sup>proximity</sup>

complete  
open

### The answer to our needs

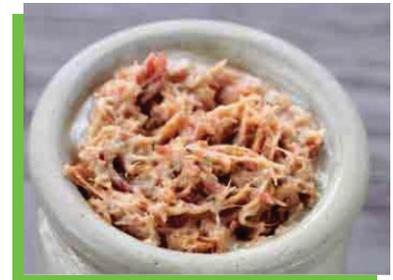
« COPILOTE is a tool that, according to the features of our business and the number of references, requires a little time and investment to understand it properly, but that also allows us to approach the future with a positive vision. It is namely the various features of COPILOTE and the possibilities offered, that can be noticed both on the production tracking level and on the customer tracking level. This brings a consistent logics to answer to the needs of a market becoming more and more competitive and tense. » explains Jean-Luc FOURAIGNAN.

« COPILOTE allows us to approach the future with a positive vision.



### An interface at ease with the automatic machines

« The interface between the hardware and the weighing equipment is still a complex and delicate element to set up. With COPILOTE, the interface is made in an easy way and we have improved our performances. It is an additional element having comforted us in choosing COPILOTE », concluded Jean-Luc FOURAIGNAN.



Area of the solution for 100 user licences :  
Acquisitions, Sales, Decision-making, Finances, EDI,  
administrative CAM, workstation Supervisor, Stocks, dynamic  
Locations, order and shipping Preparation.

### Perspectives

In its process of progressive setup, the LA QUERCYNOISE company has now made the choice of new COPILOTE modules that will be soon installed. The sales forecasts, namely, are an additional way to progress in an always more fine analysis and an accurate production.

With COPILOTE, LA QUERCYNOISE disposes of a global and complete solution, bringing visibility, reactivity and facility.